

Flippen Leadership Series-1

The first step is Overcoming Personal Constraints™

Great organizations don't happen by accident. They're built by great leaders - people who possess the vision, courage, and relational skills to "coach" their team to greatness. Whether they lead a growing organization, a championship team, or an effective governmental agency - successful leaders promote positive relationships and cultures. They have learned to create an environment conducive to optimal performance at every level of their organization.

FLS-1 will help you unleash your true leadership potential. It's filled with practical skills for overcoming the personal constraints that may be holding you back from ultimate success. You'll learn how to bring out the very best in your co-workers, employees, family, and friends in everyday life.

Using the Flippen Profile, our psychometrics assessment tool backed by decades of research and application, we guarantee to identify your constraints and formulate a customized action plan to break them.

"You have changed my family life, forever altered the way I treat people, motivated me to be more and go further, and caused me to really look at all my relationships."

Stephen Patterson, Assistant Principal



Our Social Contract process specifically outlines how to deal with personal issues, performance issues, and interpersonal conflicts.

FLS-1 topics include:

- Improving relationships and enhancing the organizational culture
- Using the EXCEL Model™ during interpersonal interactions and meetings
- Opening lines of communication to give and receive feedback effectively
- Building high-performing, self-managing teams
- Uncovering and Overcoming Personal Constraints™
- Identifying self-limiting behavioral patterns and tendencies
- Develop TrAction Plan™ to remove constraints and capitalize on your strengths
- Enhancing self-awareness through 360° feedback
- All participants will receive a copy of our New York Times Best Seller - The Flip Side: Break Free From the Behaviors That Hold You Back

Flippen Leadership Series-2

Overcoming System Constraints™ and accelerating performance, productivity, and profit

FLS-2 addresses the constraints that exist within systems and how they can be overcome. We believe that many of these system constraints come directly from our personal constraints. This is because it is people who design the systems, and their own constraints come to bear on that design process.

FLS-2 advances the focus from personal constraints to system constraints, empowering participants with skills that will allow them to make better decisions, to better allocate critical resources, and to better grow their people. FLS-2 will launch your organization or school to even greater success by helping you identify and maintain focus on your key system constraint.

FLS-2 topics include:

- Exploring the dynamics between the human-performance factors and the system-design factors
- Learning a systemic strategy to maximize organizational performance by identifying key system-design factors
- Uncovering and Overcoming System Constraints™
- Learning specific tools and strategies to assist organizations in moving from good to great
- Focusing organizational resources
- Optimizing performance in your staff
- Developing a one-page strategic plan to take your organization to the next level

"If a corporation, school, or business wants to be successful and take care of their clients, this training would be the best thing they could do."

Jon Burris - Assistant Principal



Training Details

- Investment is \$595 for full-time educators. Call us for rates for private groups.
Schedule is from 8:00 am to 4:00 pm each day.
- Participant capacity is limited. Reservations are accepted on a first-come, first-served basis.

About Us

We help people grow. That is what we do, and we have done it for thirty years. Our mission is to bring out the best in others and to help people succeed in their personal and professional lives. In a unique synthesis that combines personal mentoring and group interaction, The Flippen Group has impacted millions of people worldwide.

Training Dates for FLS-1

Norwalk, CA

March 23-25

Grand Prairie, TX

May 4-6

June 29 - July 1

Training Dates for FLS-2

Contact us for more information.

Colorado Springs, CO

March 30 - April 1

Grand Rapids, MI

June 15-17

July 13-15

Prices and dates are subject to change. Add sales tax, if applicable. Please contact our office for more information.

Registration and Rescheduling Policies

1. All training registrations must be made using the Flippen Leadership Series Registration Form. To register additional participants, please use a separate sheet of paper and send it along with the Registration Form. To register for a different date or location, please use an additional form.
2. Registration for 10 or more participants for the same training date requires a 50% non-refundable deposit.
3. All final participant names must be submitted using this form at least 14 days prior to the start of training.
4. To avoid rescheduling, cancellation, or no-show penalties, we recommend that you have an alternate participant ready in the event one of your scheduled participants cannot attend. However, should you need to reschedule your participants or to release registrations, please see the guidelines below:
 - a. For September-May trainings - call at least 30 days prior to the start of training to release or reschedule, in order to avoid cancellation penalties.
 - b. For June-August trainings - call at least 30 days prior to the last day of your regular school year (but no less than 30 days prior to the start of training) to release or reschedule, in order to avoid cancellation penalties.
 - c. All registrations not rescheduled or released according to these time frames will result in a rescheduling/cancellation charge of 50% of the full training fee.
 - d. Any registrants that are not rescheduled or released according to these guidelines, and fail to attend their scheduled training, will be charged 100% of the training fee.
5. Registrants must file online a completed 360° Profile (self-description and at least four other describers) two weeks prior to the start of FLS-I training. Participant profiles not completed 14 days prior to the training date will be charged a \$100 processing fee to expedite this information.

